October 16, 2023

Dear Shareholders and Friends, Ladies and Gentlemen.

We are pleased to present to you selected financial highlights of Huron Community Financial Services, Inc. (HCFSI) and Huron Community Bank (HCB) for the period ending September 30, 2023.

## **HCFSI (In Thousands)**

Net Income for our holding company through September 30, 2023 was \$1,012 as compared to \$1,345 for the same period last year. Return on Average Equity was 6.33% and Return on Average Assets was 0.43% compared to 7.13% and 0.59% respectively at September 30, 2022. After the Generally Accepted Accounting Principles (GAAP) adjustments of our Unrealized Gains and Losses of the securities portfolio, the Book Value of your Common Stock is \$36.91 per share and Share-Holder Equity is \$21,039. These GAAP adjustments in NO WAY affects any of the bank's regulatory ratios, the strength of the bank, or the EQUITY OF THE SHAREHOLDERS. This does NOT affect the share price of the stock or the value of shares owned by any shareholder. *This is just an accounting entry reflecting the timing difference between rates moving up or down and the maturity of these securities.* When these GAAP adjustments are backed out, Book Value per share and Share-Holder Equity are \$52.57 and \$29,963, respectively, compared to \$51.89 and \$30,341, respectively, at September 30, 2022. At September 30, 2023 Earnings per Share is \$2.34 compared to \$2.29 at September 30, 2023.

## **HCB (In Thousands)**

Net Income through the end of the third quarter 2023 was \$1,082 compared to \$1,398 for the same period last year. September 30, 2023 Return on Average Equity was 7.24% with Return on Average Assets of 0.43% compared to 7.99% and 0.62% respectively at September 30, 2022. Total assets at the end of the third quarter were \$336,710 versus \$316,411 in 2022. Total loans ended the third quarter at \$147,624 while total deposits were \$300,075.

## Year to Date Financial Performance

The 3<sup>rd</sup> quarter results show a new record in assets size for the bank totaling \$336,710,000. A significant portion of the growth is found in the investment portfolio as interest rates have continued to rise. The loan portfolios have shown modest growth in these challenging times, but fee income from those loans is down significantly. HCB has recently hired a new Chief Lending Officer who previously worked in Northern Michigan. While this is a positive step, the current interest rate environment coupled with economic conditions in our markets are obstacles that affect our net income as evidenced this quarter. We are working hard to identify opportunities for continued growth and profits despite economic pressures and the slowing of the economy.

## **Cash Dividend Declared**

Your Board of Directors declared a cash dividend of \$0.35 per share to shareholders of record at October 5, 2023. This represents the 119th consecutive quarter in which a cash dividend has been paid to our shareholders. The dividend was paid on October 16, 2023. If you are not already enrolled in our dividend reinvestment program I would encourage you to do so. It is a great way to increase investment in the bank!

As always, I encourage you to reach out to me if you should have any questions or concerns. We appreciate your continued support and investment in HCFSI/HCB and "Community Banking" as we continue to make a difference in people's lives.

The ladies and gentlemen of HCB thank you for your support and welcome your comments.

Sincerely,

Robert J. (Bob) Thomas President & CEO



HCFSI Consolidated Balance Sheet (000's Omitted)			HCFSI Consolidated Report of Income (000's Omitted)			Huron Community Bank Financial Highlights			
	(Unaudited)	(Unaudited)		(Unaudited)	(Unaudited)			(Unaudited)	(Unaudited)
ASSETS	9/30/2023	9/30/2022	Nine Months Ended	9/30/2023	9/30/2022	PROFITABILITY		9/30/2023	9/30/2022
Cash & Due From Banks	\$ 68,345	\$ 47,544	Interest on Loans	\$ 6,049	\$ 4,485	Net Income (In thousa	nds)	\$ 1,083	2 \$ 1,398
Investment Securities	105,807	114,290	Interest on Investments	2,551	1,689	Return on Assets - YT	D Annualized	0.439	0.62%
Total Loans	147,638	142,215	TOTAL INTEREST INCOME	8,600	6,174	Return on Equity - YTE	) Annualized	7.24	<del>%</del> 7.99%
Allowance for Loan Loss	(2,676)	(2,683)				Net Interest Margin - Y	TD Annualized	3.03	% 2.74%
Net Loans	144,961	139,532	INTEREST EXPENSE	1,891	433				
Bank Premises & Equipment	3,656	2,565							
Accrued Interest Receivable	1,380	905	NET INTEREST INCOME	6,709	5,741				
Intangible Assets	405	405							
Other Assets	13,246	12,221	Fees on Loans	311	632				
			Other Income	672	801	SELECTED BALANCE	S (In Thousands)		
TOTAL ASSETS	\$ 337,802	\$ 317,461							
			Total Other Operating Income	983	1,433	Total Assets		\$ 336,71	0 \$ 316,411
						Total Loans		\$ 147,62	4 \$ 142,216
LIABILITIES & EQUITY			Salaries and Benefits (net)	3,459	3,257	Total Deposits		\$ 300,07	5 \$ 280,474
			Fixed Expense	736	711	Stockholder's Equity		\$ 19,93	5 \$ 19,339
Total Deposits	\$ 300,044	\$ 279,500	Variable Expense	2,401	1,906	, 3			
Repurchase Agreements	4,658	7,055	Loan Loss Provision	0	0	LUIDON OC	\$\$4\$411\$11 <b>T</b> \$7 <b>F</b> 11	NAMOIAL OF	DVIOEO INO
FHLB/FRB Borrowings	10,000	8,000	Loss (Gain) on Assets	(1)	(120)	HURON CC	OMMUNITY FI	NANCIAL SE	RVICES, INC.
Other Liabilities	2,062	1,566					<b>BOARD OF</b>	DIRECTORS	
			Other Operating Expense	6,595	5,754		Alan J. Stephe Wayne D. Bigelo		
TOTAL LIABILITIES	316,763	296,122					David	H. Cook	iaii
			NET INCOME BEFORE INCOME TAX-					W. Buresh Thibault	
			ES	1,097	1,420		Larry J. F	Richardson	
Common Stock	570							I. Thomas Stephenson	
Surplus	17,715		FEDERAL INCOME TAXES	85	75		Dienden A.	Otephenson	
Retained Earnings	11,678						DIRECTOR	S EMERITUS	
Unrealized Gain(Loss) Inv. Sec. AFS	(8,924)	(9,002)	NET INCOME	\$ 1,012	\$ 1,345		Earl T. C	D'Loughlin	•
								Kruttlin I. Beneson	
TOTAL SHAREHOLDERS EQUITY	21,039	21,339	Basic Earnings Per Share	\$ 1.76	\$ 2.29		Thomas	B. Huck	
			Book Value Per Share	\$ 36.91	\$ 36.49		Mark [	D. Elliott	
TOTAL LIABILITIES & EQUITY	\$ 337,802	\$ 317,461	Cash Dividends Declared Per Share	\$ 1.11	\$ 1.23				
East Tawas Office			Oscoda Office		AuG <u>re</u>	s Office		West Brand	
(989) 362-6700			(989) 739-9125		(989) 8	76-8068	(989) 343-1050		
Tawas City Office (989) 362-8671			Lincoln Office (989) 736-6727			lle Office 24-6719	Rose City Office (989) 685-1169		